



Dollar General

2768 NYS Route 12 Port Leyden, NY13433

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Exclusively Offered By



KLINTON LEWIS
DIRECTOR OF BROKERAGE
0 512.819.4729 M 512.630.9758
KLewis@EmbreeGroup.com



JOSIAH BYRNES
PRESIDENT



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EXECUTIVE SUMMARY

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PROPERTY & LEASE DETAILS

Offering Overview

Embree Capital Markets Group is pleased to offer f or s ale, a h igh-quality, s ingle-tenant, net-leased, discount retail asset. It is a unique opportunity for an investor to acquire a built-to-suit, well-located, investment-grade, credit-tenant asset in a desirable New York geography.



PURCHASE PRICE

\$2,165,000



CAP RATE

6.50%



ANNUAL RENT

\$140,761



LEASE TYPE

ABSOLUTE NNN

THE OFFERING

Address 2768 NYS Route 12

Port Leyden, NY 13433

Tenant Dolgen New York, LLC

Guarantor Dollar General Corporation

SITE DESCRIPTION

Year Built 2024

Building SF Approx. 10,849 SQFT **Lot Size** Approx. 1.97 Acres

INVESTMENT SUMMARY

Asset Class Single-Tenant, Net-Lease Retail

Ownership InterestLeased FeeMonthly Rent\$11,730Rent Commencement03.15.2024Lease Expiration03.31.2039Lease Term15-YearsRenewal OptionsThree, 5-Year

Lease Escalations 5% Every 5-Years

ROFR Nor

ESTOPPEL 20-Business Days

Rare Rent Escalations During Primary Lease Term

11,000+ Population Within 10-Miles **4,500**+ Vehicles Per Day Traffic Count

New ~10,850 Sq. Ft. Footprint

AREA OVERVIEW

Leyden, NY

Port Leyden, New York, is nestled along the banks of the Black River, is a charming village that embodies the beauty of rural life. The community is located in Lewis County, New York and contains a population of over 11,000 residents within a 10-mile radius. The village of Port Leyden is mostly in the town of Leyden, but a portion of the village lies to the east of the Black River in the town of Lyonsdale. The village is 17 miles south of Lowville, the county seat, 8 miles north of Boonville, and 25 miles by road west-southwest of Old Forge. The village's size allows for a strong sense of community, where neighbors often know each other by name, and a friendly atmosphere permeates daily life. Residents of Port Leyden come from diverse backgrounds, creating a vibrant and welcoming environment.

Port Leyden's economy is sustained by several key factors that contribute to the village's character and livelihood: agriculture, outdoor recreation, tourism, small businesses, and timber. Agriculture plays a vital role in the economy of Port Leyden and the surrounding region. Local farms produce a variety of crops, including dairy products, corn, and hay. Dairy farming, in particular, is a significant contributor to the local economy, with dairy farms dotting the landscape. Port Leyden's proximity to the Black River and the Adirondack Mountains provides a wealth of recreational opportunities and tourism. Fishing, kayaking, hiking, and snowmobiling are popular activities, attracting tourists and contributing to the local economy through outdoor outfitters, guiding services, and equipment rental businesses. The timber industry plays a role in Port Leyden's economy, with logging and sawmills providing employment opportunities and resources for construction and wood products.



COMPANY OVERVIEW

DOLLAR GENERAL



Investment Summary

Company Type Public (NYSE: DG)

2022 Net Sales \$37.8 Billion+

2022 Net Income \$3.3 Billion+

Store Count 19,294+

Employees 170,000+

S&P Credit Rating BBB

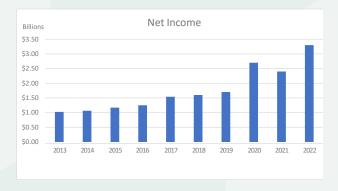
Website www.DollarGeneral.com

- Dollar General Corporation (NYSE: DG) is the nation's largest "smallbox" discount retailer, operating over 19,294 stores in 47 states as of May 5, 2023.
- In 2022 the company opened an additional 1,039 stores, remodel 1,795 mature stores, and relocate 127 stores in 2022 for a total of 2,900 real estate projects.
- In 2023 Dollar General plans to open 1,050 new stores, remodel 2,000 stores, and open 300 pOpshelf locations for a total of 3,350 real estate projects.



- Based in Goodlettsville, Tennessee, the company was founded in 1939 and has weathered 12 technical recessions.
- The company makes shopping for everyday needs simpler and hassle free by offering a carefully edited assortment of the most

- popular brands at low everyday prices in small, convenient locations. Dollar General ranks among the largest retailers of topquality brands made by America's mosttrusted manufacturers, such as Procter & Gamble, Kimberly Clark, Unilever, Kellogg's, General Mills and Nabisco.
- Most of the company's products are priced at \$10 or less, with approximately 25% priced at \$1 or less. Consumables is their largest category and includes paper and cleaning products, food (including packaged and perishables), beverages and snacks, health and beauty products, and pet supplies.
- Dollar General Corporation (NYSE: DG) has experienced 31 consecutive years of samestore sales growth. The Net Sales increased from \$34.2 Billion in 2021 to \$37.8 Billion in 2022.
- Dollar General is ranked #108 in the Fortune 500. In 2019 Dollar General was ranked #119, and #123 in 2018.





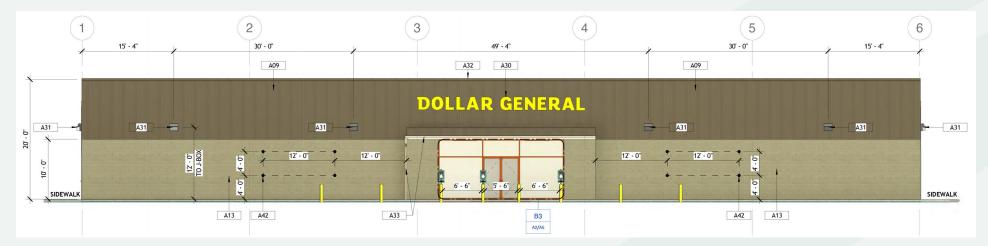
03

MAPS & AERIALS

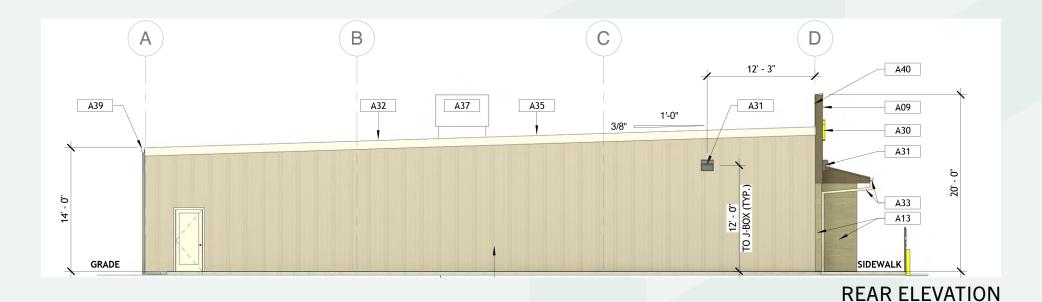
Elevation	09
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Local Context	13



ELEVATION



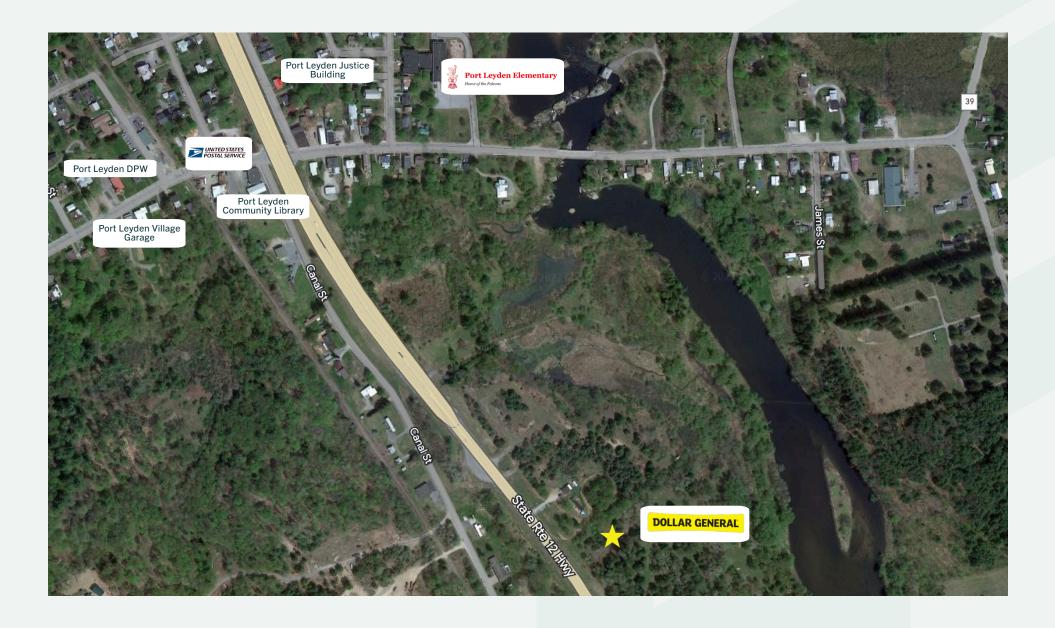
FRONT ELEVATION



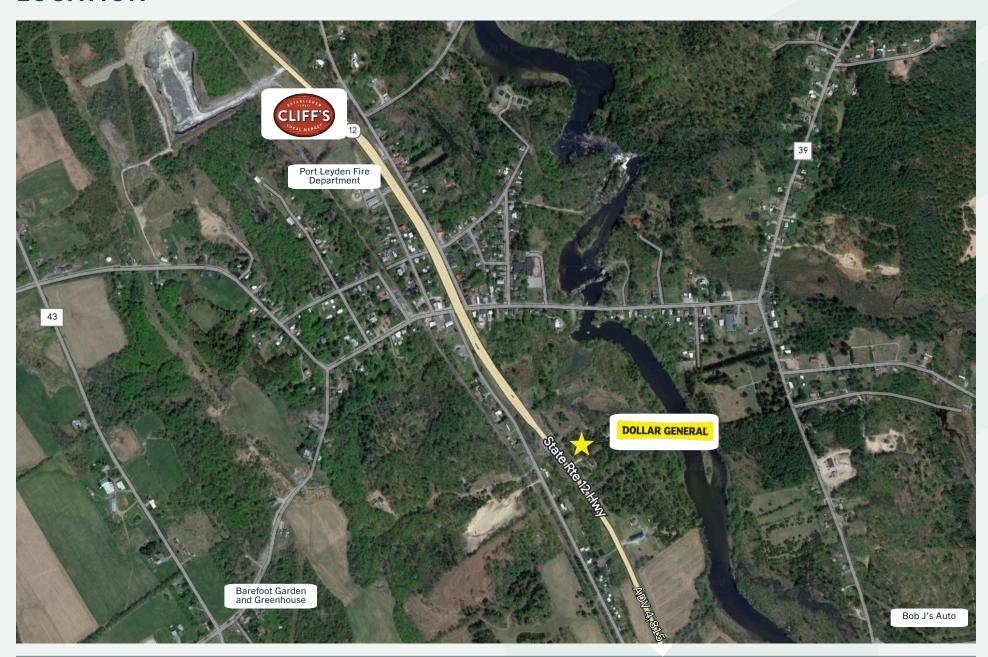
SITE AERIAL



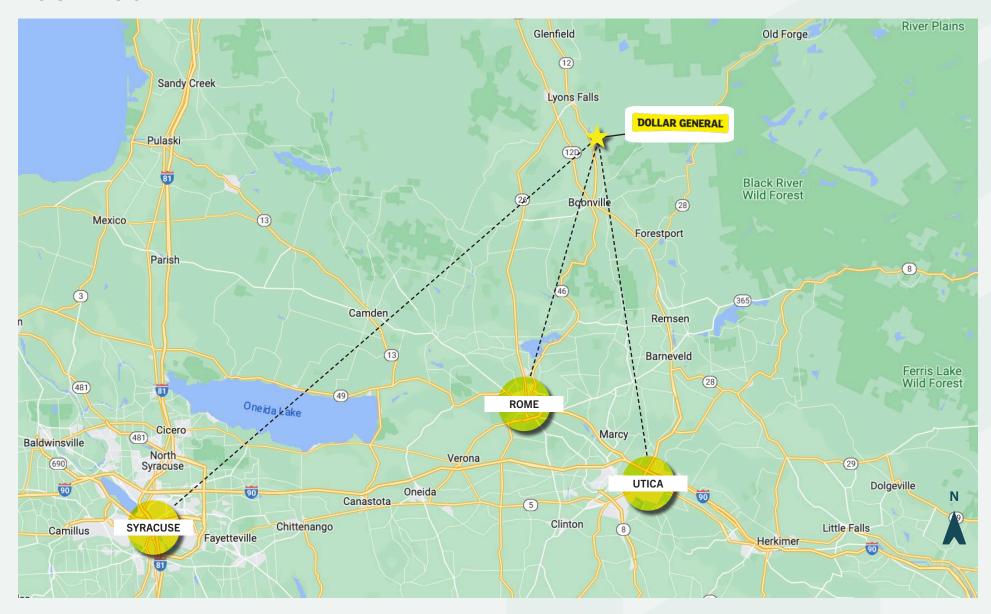
SURROUNDING AERIAL



LOCATION



LOCAL CONTEXT



ROME (35 MI), UTICA (40 MI), SYRACUSE (75 MI)



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ANALYTICS

Demographic Analysis 15



DEMOGRAPHIC ANALYSIS







POPULATION			10 MILE
2028 Projection	3,666	5,091	11,626
2023 Estimate	3,644	5,068	11,542
2028 Projection	1,528	2,081	4,760
	1 510	0.070	
2023 Estimate AVG. HOUSEHOLD INCOME	1,519	2,072	4,724
AVG. HOUSEHOLD INCOME			
AVG. HOUSEHOLD INCOME Average Household Income	\$70,345	\$72,312	\$74,035
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000		\$72,312 450	\$74,035 946
AVG. HOUSEHOLD INCOME Average Household Income	\$70,345 349	\$72,312	\$74,035
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000	\$70,345 349 332	\$72,312 450 455	\$74,035 946 1,084
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000	\$70,345 349 332 325	\$72,312 450 455 445	\$74,035 946 1,084 927
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000 \$75,000 - \$100,000	\$70,345 349 332 325 157	\$72,312 450 455 445 210	\$74,035 946 1,084 927 528
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000 \$75,000 - \$100,000 \$100,000 - \$125,000	\$70,345 349 332 325 157 142	\$72,312 450 455 445 210 212	\$74,035 946 1,084 927 528 529

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Contact Details

For more information about this listing, please contact:

KLINTON LEWIS

DIRECTOR OF BROKERAGE KLewis@EmbreeGroup.com 0 512.819.4729 M 512.630.9758

