



## JOSIAH BYRNES

EXECUTIVE VICE PRESIDENT

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### CAREER SUMMARY

Josiah Byrnes serves as Vice President of Embree Capital Markets Group, Inc., where he helps guide the formation and execution of diversified real estate capital structures and investment strategies for individual, institutional, and international investors, developers, and tenants.

Prior to joining Embree Capital Markets Group, Inc. in 2010, Josiah served as a sales director with several national real estate syndicators, including Cole Real Estate Investments, Bluerock Real Estate, and CBC Worldwide, where he participated in sales of securitized §1031 Exchange offerings, non-traded REITs, and various opportunistic debt and private equity funds in excess of \$1 billion of total capitalized value. Josiah is also involved in a variety of philanthropic endeavors, including volunteering with and donating to ASU's MRED program, Hillsdale College, Habitat for Humanity, and Anchor of Hope.

As Josiah has grown within ECMG, he has thoroughly enjoyed collaborating as a diverse team to attack seemingly insurmountable problems and achieve uncommonly favorable outcomes

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### EDUCATION

**Masters of Real Estate Development**  
Arizona State University

**Masters of Business Administration**  
University of Colorado

**Bachelor of Arts**  
University of Colorado

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### CERTIFICATIONS

**Licensed Real Estate Agent**  
State of Arizona

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### MEMBERSHIPS & AFFILIATIONS

**Member**  
International Council of Shopping Centers (ICSC)